

Agency	Department	Program	Target or Beneficiary	Board if any	Fiscal '01 thru 1st half '03	Other partner agencies	Funding	Other Funding	Approx Total	Description	Type of Service
DHCD	DHCD	Virginia Enterprise Initiative	Entrepreneurs with less than 5 employees	None	607 loans prov. to entrepreneurs	Local & reg. orgs. service provider	100%	Local & reg. matching	\$5,136,260	VEI provides business training, technical assistance and loans to entrepreneurs who do not have ready access to traditional sources of business training and capital.	Access to Capital
DMBE	DMBE	PACE	MBE/DBE		2040	DBA	100%	\$4,060*	40,000	Provides guarantee for loans to DBE firms. *Fees of \$4060 have been collected over the period in question.	Access to Capital
DBA	Financial Services	Capital Access Program	Target	SBFA	341 approved loans		100/0	na	360K remaining	Provides access to capital by encouraging banks to make loans through an insurance guarantee concept.	Access to Capital
DBA	Financial Services	Child Day Care Financing Program	Target	SBFA	29 approved loans	DSS	0/100	na	1.9MM remaining	Assists child day care providers in obtaining financing for fixed assets other than RE.	Access to Capital
DBA	Financial Services	Econ. Dev. Loan Fund	Target	SBFA	16 approved loans		30/70	na	10.7MM remaining	Financing to fill the gap between private debt fin and private equity through loans or guarantees.	Access to Capital
DBA	Financial Services	Environmental Compliance Assistance	Target	SBFA	19 approved loans	DEQ, DCR	100/0	na	300K remaining	Provides financing for purchase of equipment to comply with Clean Air Act, voluntary pollution prevention measures and agric. BMP.	Access to Capital
DBA	Financial Services	Industrial Development Bond Program	Target	SBFA	3 approved issuances		0/0	na	na	Conduit issuer of industrial revenue development bonds for small mfgs. Assists in obtaining tax exempt financing for fixed assets.	Access to Capital
DBA	Financial Services	Loan Guarantee Program	Target	SBFA	32 approved guarantees		100/0	na	986 K available	Assists small businesses in obtaining short-term financing for start up or expansion needs.	Access to Capital
DEQ	Small Business Assistance Program	Small Business Environmental Compliance Assistance Fund	Target	No	20,000	DBA-VSBFA	100%		\$360,000 remaining	Makes loans to small businesses for the purchase and installation of environmental pollution control equipment, voluntary pollution prevention measures, or agricultural best management practices.	Access to Capital
DEQ	Waste Division	Virginia Brownfield Remediation Program	Beneficiary	Yes		1 VRA	100%		\$3MM remaining	Provides loans to political subdivisions, partnerships or corporations for remediating water quality problems at Brownfields.	Access to Capital
DEQ	Small Business Assistance Program	Virginia Comprehensive Assistance Network	Target	No	new		0%	Contributions from participants	\$0	VA CAN is now a partnership of State, Federal and non-profit agencies and programs to benefit Virginia businesses. VA CAN is designed to facilitate communication both among its members and the business community.	Central Portal
CIT	Etrepreneurial Services & IP Transfer	CIT-VBDC Joint Project	Target	Yes	3 approximately			In-kind contribution from regional business community	\$60K	Assists in evaluating technologies under development at VCU.	Eco. Dev of IP
DEQ	Waste Division	The Virginia Brownfields Program	Beneficiary	No	0	VRA, VEDP, local govts. & agencies	0%/100%	na	\$1M	Provides the assistance and resources to match environmentally impacted properties for redevelopment and reuse as new sites for business development.	Economic Development
DRS	Community Based Svcs.	Marketing	Small & Corp. Bus.		150		22%, 78%		70,000	ADA and Disability Etiquette Training.	Network & Infrastructure
DOLI	Cooperative Programs	Consultation	Target - Priority high-hazard businesses with 250 or fewer employees	None	800 approximately	None	10% State/90% Federal	na	1,073,333	Worksite safety and health program assistance.	Network & Infrastructure
DOLI	Cooperative Programs	Consultation - SHARP	Target - Priority high-hazard businesses with 250 or fewer employees	None	33	None	10% State/90% Federal	na	Part of above	Recognition program for companies with exceptional safety and health programs.	Network & Infrastructure
DMBE	DMBE	Certification	MBE/DBE	Interdepart-mental Board	3630	VDOT, SBA	100%	None	150,000 approximately	Provides certification to socially and economically disadvantaged businesses.	Network & Infrastructure
DMME	DMME	Small Operator Assistance Program	Target	None	No companies have requested this service	None	50% Federal/50% State	None	0	The Small Operator Assistance Program provides for eligible coal mine operators a determination of probable hydrologic consequences and a statement of results of test borings or core samplings. These are two of the required components of an application for a coal surface mining permit.	Network & Infrastructure
VDOE	Educ. Accountability	Private Residential Programs	Beneficiary	Board of Education	45	Depts. of Juvenile Justice, Mental Health, Mental Retardation & Substance Abuse Svcs. & Social Svcs.	No direct funds to residential programs	Not known		This program provides oversight to public and private residential facilities for children. Funding to support the Department of Education's role is provided by Part B, federal special education funds.	Network & Infrastructure
VDOE	Educ. Accountability	Private Special Educ. Day Schools	Beneficiary	Board of Education	58		No direct funds to private day schools	Not known		This program provides oversight to private day schools for children with disabilities. Funding to support the Department of Education's role is provided by Part B, federal special education funds. Federal IDEA Part B funds used to reimburse LEAs.	Network & Infrastructure

DEQ	Environmental Enhancement	Office of Pollution Prevention	Beneficiary	No		25 NA	50%/50%	None	\$200,000	Voluntary, non-regulatory technical assistance program providing pollution prevention (source reduction) and environmental management system assistance to Virginia businesses, governments and citizens.	Network & Infrastructure
DBA	Existing Business Services	Existing Industry Development	Target		6827		100/0	na	835K	Maintains contact with businesses through EDA/IDAs to understand needs and convey services.	Network & Infrastructure
DBA	Existing Business Services	Women's Business Enterprise Program	Target				100/0	fee	inc. below	Provides certification and assistance for women-owned and controlled businesses.	Network & Infrastructure
VDOF	Forestry	Certified Prescribed Burn Manager Program	Beneficiary		25	USFS, USNP, DGIF, DC	100%/0%		\$3,000	Increases expertise for businesses doing control burning operations.	Network & Infrastructure
DOLI	Labor & Employment Law Division	Labor & Employment Law Assistance	Beneficiary	None	20,000	None	100% State	na	800,000	Provides assistance on labor law and workforce issues and pays wage claims.	Network & Infrastructure
DPOR	Office of Education & Examinations	Basic Contractor Licensing Class	Beneficiary	Board for Contractors	Bean 9/02-153 individuals attended	VCCS, DOLI	100%	Students pay \$139 for class and materials	5000-(overhead-est. staff time)	To educate contractors who are respondents in disciplinary cases to avoid future regulatory and statutory violations. Provide information to the public interested in becoming licensed contractors.	Network & Infrastructure
DPOR	Office of Educations & Examinations	Tax Education Program for Contractors and Tradesman	Beneficiary	Board for Contractors	Began 2/03-60 individuals attended class	IRS, VA Department of Taxation, VEC, VCCS	50% State, 50% Federal	Tax information has been added to the Basic Contractors class noted above. Same fee covers this instruction material as well	2000-overhead,est. staff time	Bring individuals and firms engaging in construction contracting into compliance with licensing and taxation requirements.	Network & Infrastructure
CIT	Regional Operations	Manufacturing Technology Center	Target	No	10 approximately	None	100% State		\$80K	Assists manufacturers in southwestern Virginia to become more competitive and profitable.	Network & Infrastructure
TAX	TAX	VA Tax On Line	Target	None	186,748	VEC	100% State		\$192,217	Provides ability to file and pay taxes online.	Network & Infrastructure
VPMEP	VPMEP	Manufacturing consulting	Beneficiary	VPMEP Bd of Trustees	495	CIT, MTC, TAC	General Fund 16%/NIST 38%	CIT 10%/Fees 36%	\$3,354,000	Foster growth by enhancing competitiveness of mfg. co.	Network & Infrastructure
VDOF	Forestry	USDA Forest Service Rural Dev.	Beneficiary		15	RC&D, VA Tech	0%/100%		\$20,000	Assists areas with projects that promote tourism.	Network & Infrastructure
DEQ	Air Division	Small Business Assistance Program	Target	Yes	65,000		0%	Title V Air Permit Fees	\$275,000	Helps small businesses understand and comply with environmental regulations; permit assistance and whether a permit is needed; identify cost-effective compliance options and pollution prevention alternatives. Track potential small business regulatory impacts.	New Paradigm
VDACS	Commissioner's Office	Agribusiness Development Services	Beneficiary	Bd. of Agriculture & Consumer Svcs.	250		100%	na	\$275,000	Recruits and facilitates expansion of agricultural businesses including assistance on location, infrastructure and ombudsman services. Cooperates with other state agencies.	New Paradigm
VT/Coop Ext	Community Initiatives	Agritourism	Target	FCS & CIEL Council	Incl. above	EDAs, SBDC, Farm Bur. VDACS, VTC	55%/15%	Local funds, Grants	Inc. above	Basic business ed for the home-based business.	New Paradigm
VT/Coop Ext	Community Initiatives	Home Based Micro Bus. Ed.	Target	FCS & CIEL Council	2051	EDAs, SBDC, DSS	55%/15%	Local funds, Grants	\$1.1 MM	Basic business ed for the home-based business.	New Paradigm
VT/Coop Ext	Community Initiatives	Tech Opportunity Project	Target	FCS & CIEL Council	New	Blacksburg Elec. Village, EDA, SBDC, Comm Colleges	na	Grants & matching funds	\$400 K	Assists in developing websites.	New Paradigm
DMBE	DMBE	Management Assistance	MBE/DBE		2379				500,000	Provides management assistance to DBE firms.	New Paradigm
DMBE	DMBE	Marketing	MBE/DBE		1642	MWAA	100%		50,000	Helps business market product and services state and others.	New Paradigm
DMBE	DMBE	Outreach	MBE/DBE		1150	MWAA	100%		60,000	Workshops to assist disadvantaged business secure business with the state.	New Paradigm
DMBE	DMBE	Partnering	MBE/DBE		585		100%		25,000	Assist prime contractors in location of DB partner firms.	New Paradigm
DMBE	DMBE	Technical Assistance	MBE/DBE		2379		100%		400,000	Provides technical assistance to DBE firms.	New Paradigm
DMME	DMME	Small Mine Safety Service	Target	None	21 mines are participating in the Small Mine Safety Service	None	100% State	None	\$270,000	The Small Mine Safety Service is a voluntary, on-site safety awareness, training and technical assistance program for mines that employ less than 25 people and have contracted for services with the Division. The DMME, Division of Mines, safety program staff and technical specialists assist these small mines with training and assistance in areas of roof control, ventilation, electricity, mine plans and other problem areas.	New Paradigm
CIT	Entrepreneurial Services & IP Transfer	Capital Formation Program	Target	No	10 approximately	None	100% State		\$15K	Refer companies to regional and east coast venture capital and angel groups.	New Paradigm
CIT	Entrepreneurial Services & IP Transfer	Entrenet	Target	Yes	45 approximately	Greater Richmond Technology Council; IDA of Richmond; Advantech Incubator	50% CIT; 50% IDA	In-kind contribution from regional business community	\$25K	Established the Entrenet Program. Services include networking sessions and mentoring.	New Paradigm

CIT	Entrepreneurial Services & IP Transfer	Entrepreneurial Education	Target	No	250 approximately	None	33% State	66% Match - Regional Partners	\$25K	Four (4) Entrepreneurial Education service offerings: (1) TechStart Bootcamp; (2) Breakfast with Experts; (3) "One-to-One" Mentoring Program; and, (4) MIT Enterprise Forum educational series.	New Paradigm
CIT	Entrepreneurial Services & IP Transfer	Entrepreneurship Center Program	Target	Yes - each Center has a board	100 approximately	None	100% State	In-kind contribution from regional business community	\$270K	Established a network of entrepreneurship centers which provide market research and business planning support in assisting early stage and start-up tech companies spinning out of partner universities.	New Paradigm
CIT	Entrepreneurial Services & IP Transfer	Hampton Roads Technology Incubator	Target	Yes	10 approximately	Hampton Roads Technology Council, VDBA			\$75K	The Hampton Roads Technology Incubator (HRTI).	New Paradigm
CIT	Entrepreneurial Services & IP Transfer	SBIR Outreach & Assistance	Target	No	200 approximately	SBA-FAST, SBDC System, Multiple Universities	50% State; 50% Federal	In-kind contribution from regional business community	\$250K	Supports companies seeking to participate in the Small Business Innovation Research (SBIR) Program through education on proposal presentation, technology commercialization and networking opportunities.	New Paradigm
DBA	Existing Business Services	Incubator Program	Target				100/0	na	560K	Provides financial matching grants to non-profits and communities to establish incubators.	New Paradigm
DBA	Existing Business Services	VA Business Information Center	Target		2244		100/0	na	inc. below	Provides assistance and counseling to businesses.	New Paradigm
DBA	Existing Business Services	Va Business Research Center	Target		new		100/0	na	inc. below	Provides customized business demographics, industry trends and interpretation of econ. indicators to businesses.	New Paradigm
CIT	Federal Business Development	ATP Outreach & Assistance	Target	No	4 approximately	None	100% State		\$25K	Assists companies in pursuit of funding from the NIST Advanced Technology Program (ATP).	New Paradigm
VDOF	Forestry	Timber Harvesting-Water Quality Program	Beneficiary	State Forester's Water Quality Task Force	425		100%/0%	Water Quality Penalty Fund	\$15,000 (Other Funding)	Educates use of Best Management Practices for logging.	New Paradigm
VEDP	International	Trade Missions	Beneficiary	VEDP	Average 160 annually	None	100% State	None	\$175,000	VEDP's export clients attend approximately two dozen trade events around the world annually.	New Paradigm
VEDP	International	Valet	Beneficiary	VEDP	30 by June 2003	None	100% State	None	\$150,000	An application-based export promotion program.	New Paradigm
CIT	Regional Operations	Technology Extension Service	Target	No	500 approximately	None	100% state		\$2M	Provides services to technology companies seeking technology solutions for enhanced productivity, cost savings and competitiveness through one-on-one consulting, technical data and information, one-stop access to expertise in the universities and federal laboratories, and referrals to a statewide network of partners that target a specific industry or business size.	New Paradigm
CIT	Regional Operations	Virginia Technical Information Center	Target	No	75 approximately	None	100% State		\$150K	IRAM provides business and competitive intelligence and information analysis. IRAM is a cost-recovery unit of the Learning Technologies division of Virginia Tech's Information Systems, Analysis Group.	New Paradigm
DOLI	Apprenticeship Division	VA Apprenticeship Program	Target - 98% are small businesses	VA Apprenticeship Council	2,593	Virginia Community College System	100% State	na	\$626,267 (100% state)	Provides a combination of on-the-job training and related classroom instruction to apprentices.	Workforce
VDOE	Educ. Accountability	Proprietary Schools	Beneficiary	Board of Education	200 (approx.)	State Council of Higher Education	No funding to private training programs	Not known	None to the training programs	This program provides oversight to private, for-profit schools that offer occupational training in non-licensed occupations. It is funded entirely on fees collected.	Workforce
VDOF	Forestry	USDA Forest Service Economic Action Program	Beneficiary		10	RC&D, VA Tech	0%/100%		\$150,000	Dev. markets and employment doing fuel reduction and fire mitigation work.	Workforce
DPOR	Office of Education & Examinations	Land Surveyor Exam Prep Class	Beneficiary	Board for Architects Professional Engrs., Land Surveyors Certified Interior Designers & Landscape Architects	Only twice per year prior to exam- Began 9/02-41 attended	VCCS, DOLI, Virginia Association of Surveyors	100%	Students pay estimated \$250 for class and materials	2000-overhead-est. staff time	To assist in strengthening identified weaknesses of exam candidates in order to pass the examination and obtain licensure.	Workforce
DPOR	Office of Education & Examinations	Opticians Tech Prep	Beneficiary	Board for Opticians	Does not begin until 9/03	DOE, VCCS	65% Federal Grant (Tech Prep) 35% State- DPOR		3000	To create interest and opportunities for students and to increase the numbers of licensees entering the profession.	Workforce
DPOR	Office of Education & Examinations	Real Estate Appraiser Internship Program	Beneficiary	Real Estate Appraiser Board	Does not begin until late Spring or Summer/03	VCCS, Commissioner of Revenue Office of Wise County	100%	Interns will pay tuition cost for class-est. 250		Increase opportunities for Appraiser licensure candidates to obtain work experience hours needed to meet licensure eligibility requirements.	Workforce
DBA	Workforce Services	Workforce retraining	Beneficiary		new	Philpott, VEDA	100/0	na	inc. above	Provides programs and partial reimbursement of training costs to companies after capital investments have created needs for new job skills.	Workforce
DBA	Workforce Services	Workforce training	Beneficiary		1056	VEC,VCCS,VEDP	100/0	na	\$9.8 MM	Provides programs and partial reimbursement of training costs to relocating and expanding companies.	Workforce

